SCN Board Members

- Expect profit but willing to take smaller return for stabilized neighborhood

- Interested in purchasing home as a group if no buyer to rent or sell in the future
Target Occupant Market
A great deal of unfamiliarity with the neighborhood

Not much interest in owning a home in CVE
Knowledge of the neighborhood:
- Very familiar: 70%
- Somewhat familiar: 25%
- Not familiar: 5%

Importance of a purchase assistance program:
- Very interested: 44%
- Added incentive: 36%
- Not interested: 20%
Result implications

- Education about the neighborhood
- Structure of the partnership
John Crockett – SDSU staff member

- Pros of SCN
  - Overall very satisfied with program
  - Vision, people, trust

- Issues with SCN
  - Availability of houses (only 2 on market at time)
  - Price range of homes
  - Buying out partnership
Organization Structure
SCN as a CDC

- CDC's offer wide-ranging services
- Local City Heights CDC Benchmark
- Narrow scope but can expand
501(c)3 Recommendations

- Director & Officer Liability Shield
- Tax-Deductible Member Fees
- Lobbying Thru Companion 501(c)4
- SCN as a Stand-Alone Entity
Partnership Structures and Models